

## DIRECTORS' REVIEW

The Directors of Kohat Cement Company Limited take pleasure in presenting the quarterly report together with the un-audited condensed interim financial statements of the Company for the 1<sup>st</sup> quarter ended September 30, 2011.

### Production and Sales Volumes

During the 1<sup>st</sup> quarter, production and sales performance of the company was as follows:

	Sep. 30, 2011	Sep. 30, 2010	Increase	Increase %
	..... Tons .....			
Clinker Production	341,266	186,871	154,395	83%
Dispatches	352,715	261,345	91,370	35%

### Financial performance

Comparison of un-audited results for the quarter ended September 30, 2011 against September 30, 2010 is as follows:

	Sep. 30, 2011	Sep. 30, 2010	Increase
	..... Rupees .....		
Net sales revenue	1,701,489,812	934,147,478	767,342,334
Finance costs	(179,758,902)	(164,598,650)	(15,160,252)
Profit / (loss) after taxation	128,083,601	(82,948,421)	211,032,022
Earnings / (loss) per share	0.99	(0.64)	1.63

Increase in cement prices and better operational efficiency has helped the Company in posting an after tax profit of Rs. 128.083 million as compared with a loss of Rs. 83 million in corresponding period of last year.

Company is current on its debt obligations.

### Future outlook

Stable cement prices, resumption of the white cement plant and cost effective production methods are expected to further enhance the profitability of the Company in future.

### Acknowledgments

The Board wishes to thank all its stakeholders for their continuous support and appreciates the efforts, devotion and contribution of all its employees in optimizing the operations of the company.

For and on behalf of the Board



**Aizaz Mansoor Sheikh**  
Chief Executive

Lahore : October 22, 2011

